

## **INDUSTRY AFFILIATES PROGRAM**

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### **I. GOALS AND OBJECTIVES**

The Industry Affiliates Program (IAP), established in the Fall of 2002, is designed to provide an effective partnership between Florida Atlantic Universities Computer Science and Engineering Department and members of the IT industry, specifically the South Florida industry. The IAP provides organized sponsorship for research outside of traditional arrangements, such as sole sponsorship of specific projects. The program provides a mechanism for targeting broad capabilities and resources to problems of interest across a number of companies.

The goals of our IAP program are to:

- ◆ Accelerate and streamline the interactions between faculty and industry researchers and scientists
- ◆ Increase the exposure of students to opportunities for internships and employment in leading companies as well as in startups, and
- ◆ Facilitate the transfer of technology developed by department faculty.

### **II. BENEFITS OF MEMBERSHIP**

The program offers many benefits of membership to industry affiliates:

#### **Access to Faculty**

The CSE faculty members are available to our Industry affiliates for discussion of our research, students, curriculum, and other related topics.

#### **Access to Top Students**

Industry affiliates have increased to our students for full-time and summer job recruiting. Every semester an Industry affiliate received a list of 25 best students including their resumes who graduated that semester.

#### **Influence Research Directions**

As a member of the IAP program, an industry affiliate would influence the research directions of the CSE Department by proposing research projects from its domain of interest. Members will also have a strong influence in creating new courses from the domain of their corporations and generally in curriculum. Post-docs and Ph.D. students

#### **Access to Research Results**

Industry affiliates have full access to the Department's research results, reports, publications, and annual report.

#### **Visibility**

Some research labs and Department's awards will be dedicated to Industry affiliates. Special promotions and press releases will be made. Industry affiliates' name and the company's logo are displayed on our Affiliates Web page including a link to the company's Web page.

## Training and Seminars

Industry affiliates will receive a discount for custom training courses. They will also receive invitation to research seminars, CSE sponsored conferences, and special university events.

### III. AFFILIATE MEMBERSHIP PLAN

The IAP is structured into three tiers:

1. CSE Industry Affiliate Silver Member (\$1,000 to \$10,000 Annual Fee\*)
2. CSE Industry Affiliate Gold Member (\$20,000 Annual Fee)
3. CSE Industry Affiliate Platinum Member (\$30,000 Annual Fee)

Silver members are expected to be smaller companies including startups that do not have a significant research arm. Gold members are expected to be medium-size IT companies that are already established and have research interests. Platinum members are expected to be well-established companies with a significant investment in research and development and with a history of strong relationships with universities.

The table below summarizes the basic benefits as well as the schedule of fees for the various levels of IAP participation.

	<b>SILVER</b>	<b>GOLD</b>	<b>PLATINUM</b>
Annual Fee	\$1,000 - \$10,000*	\$20,000	\$30,000
Proposes research topics for consideration	Yes	Yes	Yes
Full access to Department's research results, reports, and publications	Yes	Yes	Yes
Direct post-doc or Ph.D. student	No	No	Yes
Influence in curriculum and new course creation	No	Yes Medium	Yes Strong
Access to faculty	Yes	Yes	Yes
Recruiting – access to top 25 students each semester	No	Yes	Yes
Research labs in Affiliates names	No	No	Yes
Departments awards in Affiliates names	No	Yes	Yes
Acknowledgments on IAP Web page	Yes	Yes	Yes
Invitation to seminars and university events	Yes	Yes	Yes
IAP Advisory Board Membership	No	Yes	Yes

\* fees

Revenues	<\$1M	\$1M-2M	\$2M-3M	\$3M-4M	\$4M-5M	\$5M-6M	\$6M-7M	\$7M-8M	\$8M-9M
Annual fee	\$1,000	\$2,000	\$3,000	\$4,000	\$5,000	\$6,000	\$7,000	\$8,000	\$9,000